

# EVES AWARDS 2025

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Annual awards categories, criteria and nomination details.



Exceptional. Every day.

# EVES AWARDS 2025

The EVES Awards night is a time when we come together to celebrate and recognise our top achievers. It is a memorable way to measure and celebrate success within the group and show the true strength of the EVES spirit and culture in our offices and franchises.

## Million Dollar Clubs

These awards are based on achieving significant milestones in gross paid sales value accumulated throughout your career with EVES. Milestones must have been achieved as at 31 March of each financial year end.

### These categories are:

- \$50 Million Dollar Club
- \$100 Million Dollar Club
- \$200 Million Dollar Club
- \$300 Million Dollar Club
- \$400 Million Dollar Club
- \$500 Million Dollar Club
- \$600 Million Dollar Club
- \$700 Million Dollar Club
- \$800 Million Dollar Club
- \$900 Million Dollar Club

## Individual Office Achievers

These awards recognise the salesperson within each branch who has achieved the highest number of achiever points as at 31 March of each financial year end.

## Top of Office

This award is to recognise the salesperson within each branch who has achieved the highest settled gross commission as at 31 March of each financial year end.

## Top 20% of EVES Salespeople

This is an annual acknowledgement for all those who have achieved the elite status of being in the top 20% of EVES Salespeople for settled gross commission, based on the number of staff as at 31 March of each financial year end.

## Top 10% of EVES Salespeople

This is an annual acknowledgement for all those who have achieved the elite status of being in the top 10% of EVES Salespeople for settled gross commission, based on the number of staff as at 31 March of each financial year end.

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## Top 5% of EVES Salespeople

This is an annual acknowledgement for all those who have achieved the elite status of being in the top 5% of EVES Salespeople for settled gross commission, based on the number of staff as at 31 March of each financial year end.

*\*Recognition of the Top 5%, 10% & 20% status is an EVES external reward in front of clients, competitors and the public.*

## Top 20% of EVES Property Managers

This is an annual acknowledgement for all those who have achieved the elite status of being in the top 20% of EVES Property Managers for paid earnings, based on the number of staff as at 31 March of each financial year end.

## Top 10% of EVES Property Managers

This is an annual acknowledgement for all those who have achieved the elite status of being in the top 10% of EVES Property Managers for paid earnings, based on the number of staff as at 31 March of each financial year end.

## Top 5% of EVES Property Managers

This is an annual acknowledgement for all those who have achieved the elite status of being in the top 5% of EVES Property Managers for paid earnings, based on the number of staff as at 31 March of each financial year end.

*\*Recognition of the Top 5%, 10% & 20% status is an EVES external reward in front of clients, competitors and the public.*

## EVES High Flyers

This overnighter is for all those who have reached between \$450,000 – \$599,999 in settled gross commissions as at 31 March of each financial year end.

## EVES Top Performers Weekend

This weekend is for all those who have reached \$600,000 in settled gross commissions as at 31 March of each financial year end.

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## 10 Year Club

Ten years' continuous service to EVES up to 31 March and induction into the prestigious 10 year club lunch.

## 20 Year Service

Twenty years' continuous service to EVES up to 31 March.

## EVES Sales Administrator of the Year

This award is to recognise sales support staff who have added value to their office and staff in an outstanding and professional way. They will have also achieved a level of excellence in customer service and contributed to the success of their office through administration expertise and overall commitment to their role.

### Nominations must include:

- 1 Name
- 2 Office
- 3 Testimonial/Reference

*\*Please attach any supporting documents clearly labelled with the award category when submitting your nomination*

## EVES Personal Assistant of the Year

This award is to recognise a Personal Assistant from the Sales or Property Management teams that has added value to the salesperson or team they support. They have demonstrated a willingness to go above and beyond and provide support in an outstanding and professional way.

### Nominations must include:

- 1 Name
- 2 Office
- 3 Testimonial/Reference

*\*Please attach any supporting documents clearly labelled with the award category when submitting your nomination*

## Realty Services Excellence Award

This award is to recognise a special person within the Realty Group support staff who truly epitomises our core company values. They are driven by a simple determination to be the best, add value in an outstanding and professional way, and offer an impeccable level of service at all times.

### Nominations must include:

- 1 Name
- 2 Division/Department
- 3 Testimonial/Reference

*\*Please attach any supporting documents clearly labelled with the award category when submitting your nomination*



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## Property Management Administrator of the Year

This award is to recognise property management support staff who have added value to their office and staff in an outstanding and professional way. They will have also achieved a level of excellence in commitment to their role.

### Nominations must include:

- 1 Name
- 2 Office
- 3 Testimonial/Reference

*\*Please attach any supporting documents clearly labelled with the award category when submitting your nomination*

## Property Manager Excellence Award

This award is to recognise the Property Manager who has scored the highest through a points system covering the following categories: Arrears, Inspections and calibre of Inspection Reporting, Rent Reviews, Expenses that have to be covered by the Company, Complaints to Management, Managements Lost, Gained and Maintained. Points are gained as at 31 March of each financial year end.

## EVES Exceptional. Every Day Award

This award is to recognise sheer excellence, and a person within our business who truly lives our philosophy of being exceptional every day. Not only is their performance excellent but they epitomise the EVES values; they collaborate and embrace teamwork, act with honesty and integrity, they are passionate about what they do, and they contribute to their community. This award is open to every EVES person; support staff, salespeople, property managers and managers.

### Nominations must include:

- 1 Name
- 2 Office
- 3 Testimonial/Reference

*\*Please attach any supporting documents clearly labelled with the award category when submitting your nomination*

## EVES Exceptional Community Spirit Award

EVES is a strong supporter of the communities in which it operates, with a long-standing history of supporting and giving back to those communities. This award recognises the best example of positive and pro-active contribution to the community and/or sponsorship of local and national charities and organisations.

### Nominations must include:

- 1 Name
- 2 Office
- 3 Objective
- 4 Details of sponsorships
- 5 Level of community involvement
- 6 Result
- 7 Testimonial/Reference

*\*Please attach any supporting documents clearly labelled with the award category when submitting your nomination*

# EVES AWARDS 2025

## EVES Marketing Campaign of the Year

Marketing property is at the heart of our business, and this award recognises the best of the best. Judging will take into account great implementation of best practice marketing methods, planning and strategy, best multi-media combination, innovation and creativity, return on marketing investment and overall outcome.

### Terms and conditions:

*The property must have sold as a result of the campaign. The marketing campaign and the sale of the property must have been completed during the financial year. (The only exception to this is in the case of large project sell downs where not all units have sold).*

*\*Please upload/attach your supporting material of any marketing analysis and results (reach, distribution, engagement, views, etc) or examples from your campaign, clearly labelled with the award category when submitting your nomination. Maximum 15 pages.*

### Nominations must include:

- 1 Name
- 2 Office
- 3 Property address
- 4 Description of the property you were selling
- 5 What was the list price (CMA Value /Auction Reserve) vs the sale price?
- 6 List the media used in marketing the property and frequency
- 7 What do you think was the most effective aspect of this marketing campaign?
- 8 Describe why this is a winning marketing campaign (refer to blurb on judging)

## Top VMI Generated Award

This award is for the salesperson who has sold the most VMI as at 31 March of each financial year end.

## EVES Top Auction Achiever

This award is for the salesperson that has had the most auctions called as at 31 March of each financial year end.

## EVES Golden Hammer Supreme Excellence Auction Award

Salespeople who have 15 auctions called during the financial year will join that years Golden Hammer Club. Presentations for this will be made throughout the year. The EVES Golden Hammer of Supreme Excellence Auction Award is for the Golden Hammer Club member who has the most auctions sold under the hammer during the financial year.

## EVES Greatest Number of Deals Settled

This award is for the salesperson who has settled the highest number of deals as at 31 March of each financial year end.

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## **EVES Rookie of the Year**

This award is for salespeople who are in their first full financial year of sales, as a licensed salesperson. The Rookie of the Year is the person with the highest settled gross commissions as at 31 March of each financial year end.

## **EVES Greatest Individual Growth Year on Year**

This award is for the salesperson who has had the greatest growth in settled gross commission year on year as a percentage, as at 31 March of each financial year end. Both current and previous year must be full years.

## **EVES Property Management Growth Year on Year**

This award is for the Property Management regional division that has had the greatest growth in revenue year on year as a percentage as at 31 March.

## **EVES Sales Office Growth Year on Year**

This award is for the office that has had the greatest growth in branch settled gross commission year on year as a percentage, as at 31 March of each financial year end.

## **Property Manager of the Year**

This award is for the property manager who has had the highest fees received as at 31 March of each financial year end.

## **EVES Individual Salesperson of the year**

This award is for the top individual salesperson with the highest settled gross commission overall as at 31 March of each financial year end. This is a salesperson who works as an individual both with or without a Personal Assistant and does not have any other salespeople working for them.

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## **EVES Salesperson of the Year**

This award is for the top salesperson with the highest settled gross commission overall as at 31 March of each financial year end.

## **EVES Top Office of the Year**

This award recognises office with the highest overall rankings of settled gross commission, profitability and achiever points vs number of salespeople.